



### A VALUABLE PARTNERSHIP FOR YOUR INTERNATIONAL TRANSACTIONS

- ✓ A solid Factor with **50 years** of experience
- ✓ **A wide range of factoring solutions** : full factoring, non-notification, collection only
- ✓ **In-house services** : account receivables bookkeeping and collection services, credit risk protection, in France and over 100 countries
- ✓ **Highly qualified multilingual team responding quickly to partners** requests and buyers needs
- ✓ **Opportunity to centralize your international transactions** with a unique Import Partner with the capacity to handle French and non-French buyers



N°1

French and European  
factoring leader  
(Crédit Mutuel Alliance Fédérale group)



**80** partners  
worldwide



**9** million  
companies monitored  
in our database





## 3 REASONS TO ENTRUST YOUR EXPORT BUSINESS TO FACTOFRANCE

FCI Full Member since 1988, FactoFrance offers Export factors and their customers a unique value proposition including:

### 1 ✓ ALL IN-HOUSE FACTORING SERVICES:

Our **20 credit analysts** are specialized by sector of activity and assisted by our in-house Credit Scoring. They continuously monitor companies financial health to answer client's requests.

**9** /10 | decisions on the same working day

**17 000** | appraisals each month

Our **70 experts** collect receivables according to debtors typology : size, sector, country. They rely on an expert tool developed internally that prioritizes and optimizes reminders.

**90 000** | recovery actions each month

A long established partnership with large corporates

For non-French buyers, FactoFrance relies on Cofacredit\* 40 years expertise to offer credit risk protection and collection services in more than 100 countries.

\*Cofacredit is a subsidiary of FactoFrance

**100** | countries covered by the multilingual team

**10** | spoken languages



### 2 ✓ A FAST AND EFFICIENT PROCESS

- Preliminary credit assessment response within 48H for French transactions, 72H for Non-French buyers (credit decisions\*, pricing and conditions)
- Important information on collection status available within 24H (i.e. dispute, direct payments...)
- Transfer of funds initiated to partners on the same working day the fund is collected from the buyer

\* All our preliminary credit decisions are considered as final except in case of significant reverse financial occurrence before confirmation is requested

### 3 ✓ THE SOLE PARTNER HANDLING BUYERS IN DIFFERENT LOCATIONS:

#### FRENCH BUYERS



#### NON-FRENCH BUYERS



#### EUROPE

Andorra - Austria - Belgium - Bulgaria - Croatia  
Czech Republic - Denmark - Estonia - Finland - Germany  
Great Britain - Hungary - Italy - Ireland (Eire) - Latvia - Lithuania  
Luxembourg - Malta - Monaco - Norway - Netherlands - Poland  
Portugal - Romania - Slovakia - Slovenia - Spain - Sweden  
Switzerland

#### AMERICA

Brazil - Chile - Mexico - The United States of America  
Canada

#### OCEANIA

Australia - New Zealand

Take advantage of our specific know-how. Contact our experts:

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